THE NONPROFIT COUNCIL
Connections ■ Trends ■ Support

Executive Committee Meeting Minutes

November 13, 2018 – Big Brothers Big Sisters

1) **Call to Order**
   a) Meeting was called to order at 12:10 PM

2) **Attendance**
   a) Annette Rodriguez – Chair
   b) Leslie Palmer – Membership Chair
   c) Susan Osborne – Advocacy Chair
   d) Debbie Frasier – Treasurer
   e) Kim Jeffries – Secretary
   f) Scott McAninch, Mercedes Alhaj, Jerry W. Moore – The Nonprofit Council

3) **Financials – Scott and Debbie**
   a) Year End Balance sheet
      i) Ended with a $43K loss
         (1) Less than expected by ~ $40K
      ii) Debbie was very happy with how the year ended up
      iii) No large media buy in 2019 for Big Give, which was largely responsible for the 2018 deficit

4) **Issue in Profile - Scott**
   a) We had 3 nonprofit and 2 business sponsors
   b) Success due in large part to efforts of the IIP Committee
   c) ~250 attendess
   d) We had an issue with the food vendor

5) **Liability and DNO Insurance - Scott**
   a) Copies of both policies were made available for Board review on the board page at tncouncil.com
   b) Debbie suggested you may be able to obtain similar coverage if you sit on a board by going through your homeowner's policy
   c) Speaker was recommended by member and was in budget

6) **Retirement Benefits**
   a) Lucy Hardy presented packet from Integra
   b) Scott suggested forming a committee to review applicants, similar to process used for health insurance
   c) Discussed inviting One Voice Texas to come speak to discuss their experience with their retirement plan

THE NONPROFIT COUNCIL
Connections ■ Trends ■ Support

7) **Big Give**
   a) Registration opened Nov. 1
      i) Currently have 140 agencies registered as opposed to ~90 at the same time last year
         (1) Many agencies who are new or returning after taking a break
      ii) Leslie suggested perhaps offering a Big Give registration discount to TNC members
      iii) Scheduling the kickoff shortly after opening registration seems to have encouraged people to register early
   b) Focusing on business participation through Employee Engagement program
      i) Scott will be meeting with Chase and other prospects
   c) Scott outlined new criteria for determining unique donor
   d) We are prepared in case there is a flare up of the cheater story
8) **Other business**
   a) Scott will work on goals and objectives for staff, committees and agency and present at December Board meeting
   b) There was a discussion whether financials should be reviewed monthly or quarterly and it was determined that they will be reviewed monthly
   c) Blind Spots meeting in November
      i) 85 registered
      ii) Need to communicate with committee to see what needs to be done to prepare

9) **Adjourn**
   a) 1:15 PM

_____

Kim Jefferies
Secretary